



Little Back Book - Project Sun

Initial Information for potential Target

Description of Business:

A very exciting opportunity to purchase a well-established £2.2M EBITDA annually performing UK Transport Business has made itself available. The business has seen year on year growth in the last 5 years in terms of revenue, profit and net worth. It is a 4-hour drive from 90% of the British Population and in the golden logistics triangle. The Business is expecting substantial natural growth over the next 2-3 years and is in a position where it requires no additional investment to continue its growth and is in a prime location close to a major motorway (1 minute). The business has a new fleet of 40 vehicles and a strong team with over 125+ years' worth of experience with excellent brand reputation.

The business is generating profits of approx. £200k a month (£2.2 million EBITDA annualised).

The Business operates in the third party logistics space delivering customers trailers from depot to specified locations and also has 10 of their own trailers where required.

Any key contracts/memberships:

All blue-chip contracts and customers with relationships that have been retained for 20+ Years some contracts are with Top 5 Global Logistics Companies

EBITDA:

£2.2M in last financial accounts

Turnover:

£9 Million

Net profit:

£1.5 Million

Gross profit:

£2.5 Million

Operating Centre freehold or leasehold?

85% of the Yard on 8 year lease 15% part of the owners yard next door.

Operators Licence for how many vehicles?

50 Company currently at 40

Location (either regional or by County):

Midlands

Number of Employees:

40 Employees, 30 drivers on Payroll